# The Pennsylvania Women's Agricultural Network presents

# ENHANCE DIRECT MARKETING WITH INFRASTRUCTURE

October 18, 2010



10:00 a.m.—4:00 p.m.

PINEY CREEK GREENHOUSE 334 SPORTSMAN ROAD MARTINSBURG, PA 16662 (BLAIR COUNTY)

FRIENDS FARM
142 FRIENDS FARM LANE
WILLIAMSBURG, PA 16693
(BLAIR COUNTY)

Join PA-WAgN for a full-circle learning opportunity.

First stop, **PINEY CREEK GREENHOUSE** where we will learn how the owners have enhanced their direct-to-consumer sales through nursery-stock displays and structures. We will tour the greenhouse, gardens, and retail gift shop.

Second, we will visit **FRIENDS FARM**, where we will learn about the custom picnic enclosure that Vernon Martin designed to create a welcoming retreat for market customers and CSA members. Friends Farm owners, Chris Wise and John Favinger, will facilitate a hands-on construction workshop where participants will use Vernon's design to build the structure.

## **AGENDA**

10:00 a.m. Welcome & Introductions

10:15 a.m. Tour the Gardens, Greenhouses,

and Retail Gift Shop at Piney

Creek Greenhouse

Noon Depart for Friends Farm

12:15 p.m. Farm Fresh Networking Lunch at

Friends Farm

1:00 p.m. Hands-on Building Workshop

3:45 p.m. Evaluation4:00 p.m. Adjourn

### REGISTRATION

Registration Fee: \$15 (includes lunch & materials)

Online Registration:

http://bit.ly/Oct18Reg

For additional details contact:

Linda Stewart Moist at

lsm9@psu.edu, 814-865-7031

All are welcome to participate in events sponsored by PA-WAgN.

#### **DIRECTIONS**

Directions to Piney Creek Greenhouse Available Online at: http://bit.ly/October18Directions

**PENNSTATE** 



College of Agricultural Sciences



United States Department of Agriculture National Institute of Food and Agriculture

Pennsylvania Women's Agricultural Network is a partnership of Penn State Cooperative Extension & Outreach, Penn State College of Agricultural Sciences, PA Association for Sustainable Agriculture, PA Certified Organic, PA Department of Agriculture, PA Department of Environmental Protection, Natural Resources Conservation Service, and The Rodale Institute