Timber 2011

June 3 & 4

Ag Progress Site
9 Miles SW of State College, PA
Friday, June 3 • 9 am - 5 pm
Saturday, June 4 • 9 am - 4 pm

- Exhibitor Listings
- Show Map
- Schedule of Seminars and Events
- In-the-Woods and Field Demo Locations

Visit agsci.psu.edu/timber for expo and exhibitor information
Our Experience And Product Support Separates Us From The Competition. Since 1947.

FFW
Foster F Wineland Inc

www.fosterfwineland.com

Proud Sponsors of Timber 2011!
Welcome to Timber 2011

Patrons of the show will find the latest in equipment, technology and services necessary for forest product companies to compete and excel in today’s challenging business climate. We have an excellent venue, again allowing Timber 2011 to feature expanded demonstration areas, including in-the-woods demos.

The show also includes a schedule of workshops that focus on helping your company with navigating the current economic conditions and plan for future prosperous times. You will find that these seminars again qualify for PA SFI continuing education credits.

Timber Show 2011 is co-hosted by the Pennsylvania Forest Products Association and Penn State’s College of Agricultural Sciences. We are grateful to have Penn State as a partner. They provide a great venue, and bring to the show the wood products and forestry expertise of Penn State’s research and extension programs.

Timber 2011 is just one of the activities of the Pennsylvania Forest Products Association. PFPA’s core function is protecting the legislative and regulatory interests of our industry in Harrisburg and across the state, fostering a business climate that helps sustain and grow local manufacturing and allows landowners to continue to receive economic returns from timber production. This is critical for all sectors of our industry.

I encourage you to stop by the PFPA booth today and learn more about what we are doing for the industry. Our staff and Directors will also be happy to provide information about the benefits of becoming a PFPA member.

We are grateful to PFPA equipment and service suppliers and other exhibitors that continue to support this show throughout the years and welcome the companies exhibiting at Timber 2011 for the first time.

We especially thank Ag Choice Farm Credit, Foster F. Wineland Inc/John Deere and Taylor Machine Works for their sponsorship of Timber 2011.

We are grateful to Bob Oberheim, Deb Ellis and the other staff at Penn State for providing the operational expertise for this event. We also recognize the efforts of PFPA Timber Show Committee Chair Bill Rosenberry and the members of his committee for their work on the show.

I wish you an enjoyable and productive day at Timber 2011.

Rich Conti
PFPA Chairman
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Pennsylvania Forest Products Association
The Voice of the Forest Products Industry in Pennsylvania

The Pennsylvania Forest Products Association (PFPA) is proud to be a co-host of Timber 2011.

PFPA has been representing the wood-related industry for over 30 years. PFPA membership comes from all segments of the forest products industry.

Track Record of Advocacy Success

The primary mission of PFPA is statewide government relations and public outreach. PFPA is the recognized voice for industry and forestry in Harrisburg and we are the only forest products industry association in the state with lobbyists working daily on legislative and regulatory issues that affect your business. PFPA staff and members represent industry on some two dozen key policy and advisory committees. We also have staff available to assist members in navigating local laws and regulations.

Key issues at this time:

- Creating a reasonable tax and regulatory environment to support the recovery and competitiveness of Pennsylvania’s forest products industry
- Ensure that the annual sustainable timber goals on State Forest and Game Lands are met
- Addressing the impacts of the proliferation of state and local road postings in the Marcellus Shale region
- Opposing State licensing and regulation of foresters
- Ensuring adequate state support for forestry and wood products research, promotion and technical assistance

Educating the Public

PFPA has been a leader in educating the public about the importance of sustainable forestry and the role those forest products companies play in creating jobs across our state. Among our activities:

- Partner in the Pennsylvania WoodMobile
- Hardwood showcases at the Penn State’s School of Forest Resources Building and at the General Aviation Terminal of the University Park Airport
- Annual Membership Directory and Buyers Guide
- Public Outreach materials
- Log A Load for Kids

Informing Industry

PFPA keeps its members updated on the latest happenings in Harrisburg and across the state:

- The Ticker weekly updates (email/fax)
- Publisher of the Pennsylvania Marketing Bulletin, a subscription-based publication for the marketing of timber, wood products, equipment and services.
- Annual Meeting and Executive Development Workshop
- Biennial Timber Show
- Special seminars and workshops

Supporting Sustainable Forestry Practices

PFPA administers the Sustainable Forestry Initiative® (SFI®) state implementation committee in Pennsylvania, which provides logger training, landowner outreach and the labeling of sustainable wood and paper products. More than 7,000 individuals have taken PA SFI® training since 1996.

For more info visit www.paforestproducts.org or contact PFPA at (717) 901-0420.
2010-2011 PFPA Board of Directors
Officers of the PFPA Board of Directors

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Rich Conti
Matson Lumber Company
Jefferson County

Vice-Chairman
Chris Bingaman
Bingaman & Son Lumber Inc.
Snyder County

Secretary/Treasurer
Tim Kuhns
Kuhns Brothers Lumber Company Inc.
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MSI Plus
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Metzler Forest Products LLC
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Carl Rosenberry & Sons Lumber, Inc.
Franklin County

Sherry Sabbatini
Deer Park Lumber, Inc.
Wyoming County

James Snyder
Kane Hardwood, Div. of Collins Pine Co.
McKean County

Chris Swindell
Foster F. Wineland Inc.
Blair County

John Zemanick
Gutchess Lumber Company
Courtland County (NY)

PFPA Office
301 Chestnut Street, Suite 102
Harrisburg, PA 17101
T: (717) 901-0420 or (800) 232-4562
F: (717) 901-0360
pfpa@paforestproducts.org
www.paforestproducts.org

Executive Director
Paul Lyskava

Business Manager
Michelle McManus

Pennsylvania Sustainable Forestry Initiative (PA SFI) Office
914 West Lockhart Street
Sayre, PA 18840
T: (570) 731-4269 or (888) 734-9366
F: (570) 731-4269
pasfi@sfiofpa.org
www.sfiofpa.org

Program Manager
Nathan Fice

PA SFI State Implementation Committee Chair
Charles Brown
Glatfelter Pulp Wood Company
2011 PFPA Membership Application & Dues Schedule

COMPANY NAME:__________________________________________________________

CONTACT:_______________________________________________________________

MAILING ADDRESS:________________________________________________________

TITLE:___________________________________________________________________

CITY:_______________________________________________STATE:_____________ZIP:__________

PHONE:________________________________________________________

SHIPPING ADDRESS:__________________________________________________________________

FAX:____________________________________________________________________

CITY:_______________________________________________STATE:_____________ZIP:__________

CHIEF OFFICER:__________________________________________________________

COUNTY:___________________________________TOWNSHIP:_______________________________

TITLE:___________________________________________________________________

WEBSITE:____________________

E-MAIL:__________________________________________________________________

CORPORATION

PARTNERSHIP

SOLE PROPRIETORSHIP

OTHER:______________________

YEARS IN BUSINESS:

TOTAL NUMBER OF EMPLOYEES:

OWN FOREST LAND? Y/N______

NUMBER OF ACRES___________

ANNUAL PRODUCTION RATE:______________

ANNUAL SALES:____________________

BRANCH FACILITIES: PLEASE LIST SEPARATELY

DUES SCHEDULE

A full year’s payment is required upon application for membership. Dues will be billed every twelve months. The dues rate structure for Fiber Manufacturers (FM), Loggers (L), Pallet Manufacturers (PM), Rail Tie Processors (RT), Sawmills (S), Veneer Manufacturers (VM), and Wholesale-Concentration & Distribution Yards (W-CD) is based upon million board feet produced or processed annually. Dues rate structure for Secondary Processors (SP), including Furniture, Cabinets and Woodworking, is based on annual dollar sales. Please check the category that is the primary operation of your company.

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<tr>
<th>SAWMILLS, INCLUDING DIMENSION &amp; COMPONENTS, VENEER MFRS.</th>
<th>WHOLESALE CONCENTRATION &amp; DISTRIBUTION YARDS</th>
<th>PALLET MANUFACTURERS &amp; RAIL TIE PROCESSORS</th>
<th>LOGGERS</th>
<th>SECONDARY PROCESSORS (INCLUDING FURNITURE, CABINETS &amp; WOODWORKING FACILITIES)</th>
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<tr>
<td>Based on Annual Production</td>
<td>Based on Volume Sold</td>
<td>Based on Annual Production</td>
<td>Based on Annual Production</td>
<td>Based on Annual Sales</td>
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<td>&lt;2.5 MMBF</td>
<td>&lt;5.0 MMBF</td>
<td>&lt;4.5 MMBF</td>
<td>&lt;1.5 MMBF</td>
<td>$525</td>
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<td>2.6-5.0 MMBF</td>
<td>5.1-10.0 MMBF</td>
<td>4.6-15.0 MMBF</td>
<td>1.5-20.0 MMBF</td>
<td>$525</td>
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<td>5.1-8.0 MMBF</td>
<td>10.1-15.0 MMBF</td>
<td>Over 15.1 MMBF</td>
<td>Over 15.0 MMBF</td>
<td>$945</td>
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<td>8.1-12.0 MMBF</td>
<td>15.1-20.0 MMBF</td>
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<td>Over 20.0 MMBF</td>
<td>Over $10 Million - $25 Million $1,575</td>
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<tr>
<td>Over 12.0 MMBF</td>
<td>Over 20.0 MMBF</td>
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<td>Over 50 Million</td>
<td>Over $50 Million $5,040</td>
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<tr>
<th>PULP &amp; PAPER MFRS., FIBER PRODUCT MFRS.</th>
<th>INDUSTRY SUPPLIERS</th>
<th>CONSULTANTS OR FORESTERS</th>
<th>COMMERCIAL LANDOWNERS</th>
<th>AFFILIATE MEMBERS</th>
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<td>$5,040</td>
<td>Service Suppliers</td>
<td>Single Person Business</td>
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<td>$1,050</td>
<td>Equipment Suppliers</td>
<td>All others</td>
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80% of dues is tax deductible

PAYMENT: Send application and check payable to: PFPA Phone: (717) 901-0420 or 301 Chestnut Street Suite 102 Harrisburg PA 17101 (800)232-4562 (in PA) FAX: (717) 901-0360

The undersigned hereby applies for membership in the Pennsylvania Forest Products Association and accordingly: 1) names company contact as an official representative on issues with the association; 2) acknowledges that dues are not refundable; 3) understands that cancellation of membership must be given in writing and is effective upon receipt by association.

Signature_________________________________________Date:________________________

80% of dues is tax deductible
<table>
<thead>
<tr>
<th>PRODUCTS EXHIBITED</th>
<th>COMPANY NAME</th>
<th>LOCATION</th>
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<tr>
<td>BOILERS ALTERNATE HEATING SYSTEMS, LLC.</td>
<td>WEST 8TH</td>
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<tr>
<td>BUILDINGS YODERWAY BUILDINGS, LLC</td>
<td>AG CHOICE BLDG</td>
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<td>CLOTHING- SAFETY HALL’S SAFETY EQUIPMENT CORP</td>
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<td>EDUCATION BAILLIE LUMBER</td>
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<td>EDUCATION GLATFELTER PULP WOOD COMPANY</td>
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<td>EDUCATION KEYSTONE WOOD PRODUCTS</td>
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<td>EDUCATION PA DEPT. OF AGRICULTURE</td>
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<td>EDUCATION PA SUSTAINABLE FORESTRY INITIATIVE</td>
<td>COLLEGE BLDG</td>
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<tr>
<td>EDUCATION PA TREE FARM PROGRAM</td>
<td>AG CHOICE BLDG</td>
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<td>EDUCATION PSU SCHOOL OF FOREST RESOURCES</td>
<td>AG CHOICE BLDG</td>
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<td>EDUCATION PA HARDWOODS DEVELOPMENT COUNCIL</td>
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<td>EDUCATION PENN STATE RECREATIONAL FOREST ADMINISTRATION</td>
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<td>EDUCATION PENN STATE RENEWABLE AND ALTERNATIVE ENERGY</td>
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<td>EDUCATION - GIS APPLICATORS PA MAP / PA ONE STEP</td>
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<td>EQUIPMENT FOSTER F. WINELAND, INC.</td>
<td>WEST 6TH</td>
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<td>EQUIPMENT GEORGE KAHLER SALES, LLC</td>
<td>WEST 8TH</td>
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<td>EQUIPMENT CLEVER LUMBRO, INC.</td>
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<td>EQUIPMENT HIGHWAY EQUIPMENT &amp; SUPPLY CO.</td>
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<td>EQUIPMENT AFS DUST COLLECTION SYSTEMS</td>
<td>WEST 6TH/MAIN</td>
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<td>EQUIPMENT AFS ENERGY SYSTEMS</td>
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<td>EQUIPMENT DAUM’S CUSTOM FABRICATION / TIMBERWOLF</td>
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<td>EQUIPMENT DYNA PRODUCTS</td>
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<td>EQUIPMENT ADVANCED RECYCLING EQUIPMENT</td>
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<td>EQUIPMENT BLONDIN INC</td>
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<td>EQUIPMENT VALLEY AG &amp; TURF</td>
<td>DEMO ALLEY</td>
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<td>EQUIPMENT WAGNER MILLWORK, INC.</td>
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<td>EQUIPMENT INTERPACK SYSTEMS, INC.</td>
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<td>EQUIPMENT WOOD-MIZER PRODUCTS, INC.</td>
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<td>EQUIPMENT DEACON EQUIPMENT COMPANY</td>
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<td>EQUIPMENT DURATECH INDUSTRIES</td>
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<td>EQUIPMENT HERMANZ MACHINE COMPANY</td>
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<td>EQUIPMENT L. C. WHITFORD EQUIPMENT CO., INC.</td>
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<td>EQUIPMENT LAWN EQUIPMENT PARTS COMPANY</td>
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<td>EQUIPMENT METZLER FOREST PRODUCTS, LLC</td>
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<td>EQUIPMENT WOODWARD CROSSINGS, INC.</td>
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<td>EQUIPMENT COCHRAN EQUIPMENT</td>
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<td>FUEL - WOOD PELLET ENERGEx AMERICAN, INC</td>
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<td>PARTS/ACCESSORIES BLUE RIDGE REPAIR</td>
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<td>TOOLS QUALITY CRAFT TOOLS</td>
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<td>TOOLS U C COATINGS CORPORATION</td>
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<td>TRADE PUBLICATION PA GAME COMMISSION - JERSEY SHORE OFFICE</td>
<td>WEST 8TH/MAIN</td>
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<td>WILDLIFE MANAGEMENT U C COATINGS CORPORATION</td>
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<td>WOOD SEALER HY-TECH MUSHROOM COMPOST, INC.</td>
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<td>WOOD TREATMENT -FUNGUS INHIBITOR T.H. GLENNON COMPANY INC.</td>
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School of Forest Resources, Penn State

The Then and Now

Penn State was founded in 1855 as the Farmers High School, and in 1863 was designated as the Commonwealth’s land-grant institution. Forestry education in Pennsylvania began at the State Forest Academy, established in 1903 by Dr. Joseph Rothrock at Mont Alto. The School of Forest Resources (SFR) was established in 1907 as the Department of Forestry at University Park, and absorbed the State Forest Academy in 1929. A wood products curriculum was added in 1941, and a wildlife and fisheries science curriculum in 1981. The SFR currently consists of 31 faculty members, 20 staff members, about 85 graduate students, and approximately 269 undergraduate students. The school also manages over 8,000 acres of University-owned forestland. The new Forest Resources Building was occupied in 2006. This beautiful structure ensures that the School continues to recruit and retain the highest-caliber faculty and students, present quality teaching facilities, and provide dynamic research and outreach opportunities.

The major missions of Penn State, the College of Agricultural Sciences, and the SFR are resident education, outreach, and research. The School plays a central role in addressing natural resource issues through cooperation with industry, non-profit organizations, and federal, state, and municipal governments. The School has been Pennsylvania’s leading educational institution for educating professionals to sustainably manage our renewable natural resources, as well as the state’s primary research institution for the creation of new knowledge.

Outreach

The SFR has a strong statewide focus on extension education dealing with forest resources, urban and community forestry, water resources, wildlife and fisheries, and wood products. Outreach faculty work closely with county extension offices and partner agencies to deliver extension education programs. In addition, 15-20 professional development programs are offered annually, dealing with diverse topics (e.g., GIS/GPS in forestry, forest taxation, wood products, School of Forest Resources, Penn State and The Ibberson Forestry Forum).

Another aspect of outreach concerns a large and active Alumni Group comprised of nearly 5,000 alumni living in 50 states and 21 countries. The School has an Advisory Board which provides opinions and guidance from professionals and officials representing influential patrons and stakeholder groups.

Undergraduate Education

The mission of the Forest Science degree program is to help students develop the knowledge, skills, and professional ethics for understanding and managing forest ecosystems, and living as responsible members of society. A career in forestry may have you working in forests, in the laboratory, or in an executive suite as a procurement agent for wood products firms, forest manager, consultant, urban forester, or watershed specialist. Job placement in these areas is promising, and our graduates have enjoyed 90+% placement in recent years.

The Wildlife and Fisheries Science major is designed for students interested primarily in conservation and management of wildlife and fish species and their habitats. This challenging curriculum provides concepts, principles, and techniques of wildlife and fisheries science and natural resource conservation and management. Wildlife and fisheries graduates find employment as wildlife and fisheries technicians, biologists, conservation officers, natural resource managers, education specialists, teachers, research scientists, and administrators. Many students will also pursue a graduate degree. Graduates truly do love their careers.
The Wood Products program prepares students to efficiently transfer scientific and technological knowledge in the areas of wood science, technology, and conversion of the timber resource base into useful products for society. The program provides problem-oriented education to students so they can solve the future problems facing this “green” industry. Graduates find careers in sales and marketing, research, product development, chemistry, engineering, management, nanotechnology, and biofuels, among others. Placement studies have consistently shown excellent professional-level employment of Wood Products graduates in North America. Surveys show that the number of available jobs exceeds that of Wood Products graduates, who enjoy starting salaries averaging $45,000.

Research and Graduate Education

Graduate studies in the School concern three major subject matter areas – forest science, wildlife and fisheries science, and wood products. The objectives for students enrolled in the programs are to gain proficiency in research, education, and scientific technology, and management in natural resources and related fundamental science disciplines.

Faculty and graduate students are involved with interdisciplinary and intercollegiate graduate degree/option programs and affiliations such as the Center for Watershed Stewardship, Dickinson Law School, Ecology, Environmental Pollution Control, Genetics, Materials Research Institute, and Plant Pathology. Extramural research funding exceeds $10 million per year, and research is strongly interdisciplinary, including work with groups such as the Penn State Institutes of Energy and the Environment.

Research focal areas range widely, but include acid deposition effects on regeneration, soils, water resources, and fish and wildlife; timber harvesting impacts on water quality; human-wildlife interactions; fisheries ecology and management; biodiversity conservation; habitat restoration; invasive species; emerging diseases and pests; kiln emissions reduction; timber bridge design; wood adhesion; and wood products marketing.

For more information call Mark McCall at 717-667-2924
26 Timber Lane Reedsville PA 17084
www.mfp.bz

We offer payment in full before a single tree is cut. We also offer free analysis and estimate of your timber assets.

We offer payment in full before a single tree is cut. We also offer free analysis and estimate of your timber assets.
Timber Show 2011 Door Prizes

Must be a registered attendee of the show (pre-registration or on site)

Drawing to take place on Saturday, June 4 @ 2pm. Attendees do not need to be present to win.

Prizes

Stihl Chainsaw

One Year Membership for non-member in the Pennsylvania Forest Products Association
(or 25% reduction in next year’s membership dues if current PFPA member)

Basic 2-man Upland Bird Hunt (8 pheasant)
at Warriors Mark Wingshooting Lodge & Kennels, Ginter, PA

CAT® Men’s Wristwatch

$50 Gift Card for Bass Pro Shops

18-month subscription (July ’11 – Dec ’12) to the Pennsylvania Marketing Bulletin -
15 prizes to be awarded

Rottne’s new F15 Forwarder

“Tried and true, it’s Rottne BLUE”
There is a lot of talk these days about a ‘green economy’ and ‘going green’. For most people and businesses, that means finding ways to be environmentally responsible. Forest contractors have a unique position when it comes to such issues, because they are the ones working in the middle of the natural environment that others talk so much about protecting.

Logging contractors are stewards of the forest, implementing actions to sustain the health of natural environments and harvesting renewable resources at the same time.

These contractors need a good equipment dealer in their corner.

A good dealer does more than simply sell and service equipment – a dealer must partner with you to help you understand new technologies and products. A good dealer has an outstanding understanding of industry demands and is there to provide solutions to customer problems.

Foster F. Wineland, Inc. is an award winning John Deere dealer providing advanced products and services for the forestry and construction industry. Since it was founded in 1947, the company has experienced continuous growth, through integrity, quality, and commitment, spreading its area of business across the entire state of Pennsylvania. For more information regarding sales, rentals, parts, or service, please visit www.fosterfwin
TIMBER 2011 AGCHOICE BUILDING EXHIBITORS

ADVANCED RECYCLING EQUIPMENT
AFS ENERGY SYSTEMS
AGCHOICE FARM CREDIT
AGMAP / PA ONE STEP
BAILLIE LUMBER
BLUE RIDGE REPAIR
CHAIN-SERTS/CUSTOM MACHINED SPECIALTIES
CLEEREMAN INDUSTRIES, INC.
CUMBERLAND TRUCK EQUIPMENT
DISCOUNT HYDRAULIC HOSE
GLATFELTER PULP WOOD COMPANY
GOLDEN RULE EQUIPMENT
HALL’S SAFETY EQUIPMENT CORP
HY-TECH MUSHROOM COMPOST, INC.
INTERPACK SYSTEMS, INC.
KEYSTONE WOOD PRODUCTS ASSOCIATION
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METZLER FOREST PRODUCTS, LLC
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PA DEPT. OF AGRICULTURE
PA FOREST PRODUCTS ASSOCIATION
PA GAME COMMISSION - JERSEY SHORE OFFICE
PA HARDWOODS DEVELOPMENT COUNCIL
PA TREE FARM PROGRAM
PSU RENEWABLE AND ALTERNATIVE ENERGY
PSU SCHOOL OF FOREST RESOURCES
SPECIALTY ROLLER & MACHINE
TAYLOR MACHINE WORKS
T H GLENNON COMPANY
U C COATINGS CORPORATION
W. J. COX ASSOCIATES, INC.
WAGNER MILLWORK, INC.
YODERWAY BUILDINGS, LLC
Timber 2011 Workshops and Presentations

The following workshops will be held in the College Building, located at Main Street & 10th Avenue. WORKSHOPS ARE FREE.

Friday, June 3

9:30 am - 10:30 am
Road Posting and Bonding Primer; Steve Koser, Chief Roadway Management Division, PennDOT

11:00 am - noon
Hardwood Marketing and the Benefits of a National Hardwood Check-off Program; Grace Terpstra, Terpstra Associates & Ted Rossi, The Rossi Group

12:30 pm – 2:00 pm
U.S. Forest Products Industry and Economic Outlook; Thad Taylor, Executive Loan Officer and Forest Products Specialist, Ag Choice Farm Credit.

What Will It Take to Keep Your Best Employees; Richard Stup, Ph.D, Director of Business Management Services, Ag Choice Farm Credit;

Sponsored by Ag Choice Farm Credit

2:30 pm - 3:30 pm
Interim Tier 4 Emission Awareness and Its Impact on Industry; John Driscoll, Customer Product and Technical Advisor, Foster F. Wineland Inc;

Sponsored by Foster F. Wineland Inc/John Deere

4:00 pm - 5:00 pm
Complying with Emerald Ash Borer Quarantine Regulations; Coanne O’Hearn, State Plant Health Director, USDA APHIS

Saturday, June 4

9:30 am – 10:30 am
Wood Demand Outlook; Dr. Chuck Ray, Associate Professor of Wood Operations Research and Extension Specialist, Penn State School of Forest Resources

11:00 am - 12:30 pm
Improve Your Timber Security and Minimize Potential Losses; Nathan Meiser, Loan Officer & Forest Products Specialist, Ag Choice Farm Credit.

Tax Relief Act of 2010: Estate/Gift Tax Planning Opportunity of a Lifetime; Timothy Sutherland CFP®, CPA, Director of Wealth Management, Ag Choice Farm Credit

Sponsored by Ag Choice Farm Credit

1:00 pm – 2:00 pm
Interim Tier 4 Emission Awareness and Its Impact on Industry; John Driscoll, Customer Product and Technical Advisor, Foster F. Wineland Inc

Sponsored by Foster F. Wineland Inc/John Deere

2:30 pm – 3:30 pm
Engaging in the Political Process: Effective Communication of Logging Interests; Paul Lyskava, Executive Director, Pennsylvania Forest Products Association

SFI CE Credit

Timber 2011 workshops can qualify for required annual Sustainable Forestry Initiative continuing education (CE) credits. Individuals must attend a minimum of three hours of workshops during the two days (note that some workshops are more than one hour long). To register the credit, submit form provided at the workshops and $20 registration fee to the SFI of Pa office or visit the SFI booth at the Timber 2011 show. NO PREREGISTRATION IS REQUIRED. For more information, contact the SFI of PA office, (888) 734-9366.
The PA SFI program will be offering Continuing Education credit to attendees who participate in a minimum of three hours of seminars at Timber 2011 on Friday, June 3, and Saturday, June 4. These workshops are free of charge. To receive one year of CE credit, an individual must attend a total of three hours worth of seminars. (Note that some seminars are more than one hour). The workshops attended must be indicated below and the form completed with the individuals information. The completed form along with a check for $20 and made payable to “PA SFI” (or cash) must be submitted to the PA SFI office. For more information, contact the PA SFI office, (570) 731-4269 or (888) 734-9366.

Friday, June 3

_____ 9:30 am - 10:30 am  Engaging in the Political Process: Effective Communication of Logging Interests (1 hour)

_____ 11:00 am - noon  Hardwood Marketing and the Benefits of a National Hardwood Check-off Program (1 hour)

_____ 12:30 pm – 2:00 pm  U.S. Forest Products Industry and Economic Outlook
What Will It Take to Keep Your Best Employees (1-1/2 hours)

_____ 2:30 pm - 3:30 pm  Interim Tier 4 Emission Awareness and its Impact on Industry (1 hour)

_____ 4:00 pm - 5:00 pm  Complying with Emerald Ash Borer Quarantine Regulations (1 hour)

Saturday, June 4

_____ 9:30 am – 10:30 am  Wood Demand Outlook (1 hour)

_____ 11:00am - 12:30 pm  Improve Your Timber Security and Minimize Potential Losses
(1-1/2 hours)

_____ 1:00 pm – 2:00 pm  Interim Tier 4 Emission Awareness and its Impact on Industry (1 hour)

_____ 2:30 pm – 3:30 pm  Engaging in the Political Process: Effective Communication of Logging Interests (1 hour)

Name____________________________________________________
Address__________________________________________________
City, State, Zip_____________________________________________
Phone Number (_________)________________________________

For more information, contact the SFI of PA Office (888) 734-9366
2011 PA Timber Show
Demonstration Schedule

Horizontal Grinders, Chippers and Stump Splitters
Friday, June 3 & Saturday, June 4
10:00-10:45 a.m. and 1:00-1:45 p.m.
Demo Alley off West 5th Street

Ride and Drive Area
Ride and Drive Area is located on Demo Alley off West 6th Street during show hours for Log Skidders and Forwarders under company supervision.

In-the-Woods Demonstrations
(Shuttle provided from Main & West 8th St.)
- Harvester (cut-to-length head)
- Forwarder

Softwood Demonstrations
Above Main St./SE Corner Woodlot
Friday, June 3 - 11:00- noon
Saturday, June 4 - 2:00-3:00 p.m.

Hardwood Demonstrations
Above Demo Alley/SW Corner Woodlot
Friday, June 3 - 2:00-3:00 p.m.
Saturday, June 4 - 11:00- noon
The Taylor Machine Works, Inc line of heavy duty forklift trucks, log stackers, container handlers, and specialty machines continues to lead the industry due to our emphasis on ruggedness, reliability and support. For over 80 years now, Taylor’s unwavering commitment to the key concepts of FAITH-VISION-WORK by the members of the Taylor family and employees make this world-wide organization a leading manufacturer in the United States for industrial forklifts and material handling equipment.

Taylor Machine Works engineers and builds what you need. Taylor prides itself on being able to design, engineer and manufacture specific tailored material handling equipment for all your needs. All Taylor equipment is supported 24/7 by our Sudden Service, Inc. after market support company.

Finally, Taylor’s reputation for commitment and support is apparent by Taylor machines remaining at the top of the list in resale value. Taylor equipment is the lowest total cost machine due its long-lasting ability to perform.

We are committed to providing you with the best equipment, the best after sales-support, and the best overall ownership experience available. Come by and visit us at the Ag Choice Building and see our TX-330S or learn about over 100 other models ranging in lift capacities from 16,000 lbs. to 120,000 lbs. in 24-inch, 36-inch, and 48-inch load centers.

Primary Sponsor of the PA Timber Show is Taylor Machine Works, Inc.

Taylor Machine Works, Inc.
650 North Church Avenue
Louisville, MS
Phone: 662-773-3421
Fax: 662 773-9146
www.taylorbigred.com
Business and Lending Expertise for the Forest Products Industry

MECHANICSBURG (Cumberland Co.)- Forest Products Credit by AgChoice FC is devoted to providing innovative lending and financial services to the forest products industry throughout its service territory.

AgChoice has more than $164 million in loan dollars invested in the Pennsylvania timber industry and loan officers specializing in the forest products industry are available at all 10 of its regional offices. Customer-ownership is a key part of how AgChoice Farm Credit does business. Recently, AgChoice distributed $12.1 million in cash patronage to its customer-owners based on 2010 profits. Returning profits to its customers in the form of patronage is a unique benefit to AgChoice’s cooperative structure.

Forest Products Credit by AgChoice FC services go well beyond simply making timber-related loans and leases. We specialize in providing custom solutions designed to meet the individual needs of your operation. We have a team of experts dedicated to serving you and the entire forest products industry.

Our team’s extensive financial knowledge, industry involvement and commitment to your success differentiate us from other lenders. With two in-house foresters on staff, we can provide the expertise you expect and the quality you deserve. Our team understands timber, timberland and industry trends, along with woodland management, timber pricing, timber cruising, appraisals and your specific loan needs.

During Timber 2011, be sure to visit our team members in the AgChoice building located on Main Street to learn how we can help you succeed in your operation. In addition, plan on attending several workshops during the two days to improve your business. Presentations by Forest Products Credit by AgChoice FC team members include:

- Thad Taylor, Executive Loan Officer and Forest Products Specialist - “U.S. Forest Products Industry and Economic Outlook”
- Richard Stup, Ph.D., Director of Business Management Services - “What it Will Take to Keep Your Best Employees”
- Nathan Meiser, Loan Officer and Forest Products Specialist - “How to Improve Your Timber Security and Minimize Potential Losses”
- Timothy Sutherland CFP®, CPA, Director of Wealth Management - “Tax Relief Act of 2010: Estate/Gift Tax Planning Opportunity of a Lifetime”

Forest Products Credit by AgChoice FC also supports the forest products industry through many venues including the Allegheny Hardwood Utilization Group, Allegheny Forest Alliance, Northeastern Loggers Association, Penn State University School of Forest Resources, Pennsylvania Forestry Association, Pennsylvania Forest Products Association, Society of American Foresters and Timber 2011.

In addition to our industry involvement, we also publish a quarterly newsletter, The Forest Focus. This newsletter contains valuable information, newsworthy notes and educational items regarding the trends of the industry. We are proud to co-host the Forest Products Executive Development Program with the Pennsylvania Forest Products Association each fall. This year’s program will take place on September 14 at the Ramada Inn, State College. If you want to hear the latest trends in the forest products industry, then plan on attending this very worthwhile seminar.

To contact a member of the Forest Products Credit by AgChoice FC team call 1-800-998-5557 or visit www.agchoice.com.

Members of the Forest Products Credit by AgChoice FC team will be available to discuss your business and lending needs during Timber 2011. Plan on attending the show to meet all of our experienced forest products staff members. Front row (from the left) – Nathan Meiser, Thad Taylor and Jeff Moser
Back row (from the left) – Gary Anderson and Jim Hoge
Lancaster Farming is the leading Northeast and Mid-Atlantic farm newspaper. Every Saturday, the newspaper delivers news, market and commodity reports, and agribusiness information to over 56,000 paid subscribers in Pennsylvania and the Mid-Atlantic area. Lancaster Farming has been in continuous weekly print since 1955.

Lancaster Farming reaches many ag industries including dairy, beef, swine, sheep, goat, horse, and specialty animal buyers and sellers. It is also the largest farm implement marketplace in the Northeast.

The farm newspaper includes four basic sections each week, comprising an average of 200 pages per issue. Section A is devoted to breaking news, dairy and beef news, commodity market reports, and upcoming events. This includes more than 110 market reports weekly. Section B, the family section, includes the most comprehensive listing of auctions on the east coast, mailbox markets, a special antiques center, recipes, 4-H and FFA news, and food and nutritional information for the entire family. Sections C and D, the agribusiness center of the paper, include an extensive classified listing of farm related goods and services as well as an unprecedented inventory of farm implements and construction equipment.

Special editions appear at different times of the year. Exclusive to Lancaster Farming, the guides include an annual ag directory, fair guide and auctioneer guide. Additionally, Mid-Atlantic Horse, the premier equine publication in the region, is produced monthly.

lancasterfarming.com offers top news stories, online auctions, classified section, local events, agricultural links and more. Please check out our website, search our auction bank or classifieds and visit our farm equipment, trucks & trailers, and real estate directories.

A yearly subscription to the paper is only $49 and includes both Lancaster Farming newspaper and full access to lancasterfarming.com. To subscribe call (717) 721-4412 or use the link on our website. To advertise in the paper or online call (717) 626-1164 or check out our advertising information on lancasterfarming.com.
About Penn State’s College of Agricultural Sciences

The College of Agricultural Sciences—the first of the colleges established at Penn State—awarded the nation’s first baccalaureate degrees in agriculture in 1861. Today, the college is broadly recognized as one of the nation’s premier institutions for research and educational programs in agriculture and natural resources.

The college comprises 11 academic units, one school (School of Forest Resources), and 67 cooperative extension offices—one in each county in the state. The college’s mission is to create, analyze, and share knowledge to enhance food and agricultural systems, natural resources and environmental stewardship, and economic and social well-being, thereby improving the lives of people in Pennsylvania, the nation, and the world.

Undergraduate Studies

More than 2,900 undergraduates choose from 19 majors, 24 minors, and three two-year programs. About 85 percent of the college’s undergraduates come from non-agricultural backgrounds, and 43 percent are women.

Majors

- Agribusiness Management
- Agricultural and Extension Education
- Agricultural Science
- Agricultural Systems Management
- Agroecology
- Animal Sciences
- Biological Engineering

Community, Environment, and Development
Environmental Resource Management
Food Science
Forest Science
Horticulture
Immunology and Infectious Disease
Landscape Contracting
Toxicology
Turfgrass Science
Veterinary and Biomedical Sciences
Wildlife and Fisheries Science
Wood Products

Two-Year Programs

- Agricultural Business Management
- Forest Technology
- Wildlife Technology
About Penn State’s College of Agricultural Sciences

Cooperative Extension and Outreach

Penn State Cooperative Extension is a statewide network that links the resources of the college and university to individuals, families, businesses and communities in each of Pennsylvania’s 67 counties. Cooperative extension reaches more than 750,000 households annually with research-based information and educational programs in agriculture; natural resources and environmental management; 4-H/youth development; community resources and economic development; family development and resource management; leadership and volunteer development; and nutrition, diet and health.

Research

The college annually conducts more than $90 million in research projects involving faculty, staff, and undergraduate and graduate students. Scientists conduct basic, applied, and developmental research in subject areas ranging from biotechnology and genetics to forest regeneration and animal health. The college maintains specialized research facilities for poultry and livestock (including deer), as well as 13,800 acres of research forest and farmland, including the Russell E. Larson Agricultural Research Center at Rock Springs and the Experimental Forest at Stone Valley. The college’s research addresses critical issues of agrosecurity, business profitability, environmental impact, youth development, food safety, rural sustainability, resource development and utilization, and natural resource conservation. These ongoing research efforts and their related educational programs are vital to assuring the safety, security, and profitability of the American food and fiber system through globally competitive agricultural production, harmony between agriculture and the environment, quality of life for citizens, and well-prepared graduates.

Visit Penn State’s College of Agricultural Sciences on the Web at http://agsci.psu.edu.

Timber Show 2011

State College Lions Club

Lunch
- Chicken Nuggets
- Chicken Sandwiches
- Hot Sausage Sandwiches
- French Fries
- Cheese Fries
- Soft Drinks, Coffee

Ferguson Lions Club

Breakfast
- Ham, egg and cheese sandwiches

Lunch
- Hot Sausage Sandwiches
- Sloppy Joes
- Chili
- Soft Drinks, Ice Tea, Milk, Coffee

Food Vendor Menu

Ferguson Lions Club

Breakfast
- Biscuit with sausage gravy
- Cheese Danish

Lunch
- Platters: chips, baked beans & applesauce
- Hamburgers
- Hot Dogs (plain, kraut, or Texas sauce)
- Cheeseburgers
- Soft Drinks, Bottled Water, Orange Juice
- Coffee, Hot Chocolate
- Apple Dumplings
- Ice Cream Dixie Cups

Fairbrook United Methodist Church

Breakfast
- Ham, egg and cheese sandwiches

Lunch
- Biscuit with sausage gravy
- Cheese Danish
Timber 2011 Exhibitors List

Advanced Recycling Equipment
Don Konkle
850 Washington Road
St. Marys, PA 15857
800 611-6599
dkare@windstream.net

Afs Dust Colletion Systems
Vernon Martin
608 E. Evergreen Road
Lebanon, PA 17042
717 274-5333
717 274-5334
vernomn@afsproducts.com

Afs Energy Systems
Jay Clark
420 Oak St.
Lemoyne, PA 17043
717 763-0286
717 763-1066
jclark@afsenergy.com

AgChoice Farm Credit
Alexa Stoner
900 Bent Creek Blvd.
Mechanicsburg, PA 17050
717 796-9372
717 796-9830
astoner@agchoice.com

AgMap / PA One Step
Bob Neiderer
119 ASI Building
University Park, PA 16801
814 865-2279
814 863-7043
rjn11@psu.edu

Alternate Heating Systems, LLC.
Brian Wise
1086 Wayne Ave
Chambersburg, PA 17201
717 261-0922
717 264-5581
brain@woodgun.com

Baillie Lumber
John Staranko
574 Buchanan road
Normalville
PA
15469
724 455-9271
724 455-9272
jstaranko@baillie.com

Bandit Industries, Inc.
Paula Balhorn
6750 Milbrook Road
Remus, MI 49340
814 445-4189
814 445-7516
choffman@cumberlandtruck.com

Blondin Inc
Karen Riggenbach
P O Box 1287
Indiana, PA 15701
724 349-9240
724 349-9242
karen@blondininc.com

Blue Ridge Repair
Nelson Horst
128 Shady Road
Newburg, PA 17240
717 423-6924
717 423-6924

C J Logging Equipment
Bill Bourgeois
P O Box 661
Boonville, NY 13309
800 541-4214

Carl Neutzel Services
Carl Neutzel
2648 Openshaw Road
Whitehall, MD 21161
410 329-6791
410 357-4175
cwneutzel@verizon.net

Chain-Serts/Custom Machined Specialties
Jennifer Szymanski
633 S. St. Marys St.
St. Marys, PA 15857
814-834-9363
814-781-6759
info@chain-serts.com

Cleereman Industries, Inc.
Fran Cleereman
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Newald, WI 54511
715 674-7200
715 674-7002
fran@cleereman.com

Cleveland Brothers
Addie Bitzer
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Harrisburg, PA 17111
717 564-2121
717 564-9265
abitzer@clevelandbrothers.com

Cochran equipment
Don Cochran
380 E. Main St
Somerset, PA 15501
814 445-4189
814 445-7516
cochranq@netscape.com

Cumberland Truck Equipment
Chuck Hoffman
25 Roadway Drive
Carlisle, PA 17015
717-249-9058
choffman@cumberlandtruck.com

Daum's Custom Fabrication / Timberwolf
Julie Daum
200 Spruce Road
Marysville, PA 17053
717 329-5695
JEDAUM@PTD.NET

Deacon Equipment company
Walt Deacon
22 Wedgetown Road
Bloomburg, PA 17815
570-784-1206
570 784-2568
dec@deaconequipment.com

Discount Hydraulic Hose
Robert Frye
P O Box 9580
Philadelphia, PA 19124
215-744-2828
215-744-1045
rfrye@discounthydraulichose.com

Donald L. Helfrick LLC
Dustin Martin/Donald Helfrick
3901 Jack Road
Chambersburg, PA 17202
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DuraTech Industries
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701-252-0502
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Dyna Products
Nathan Miller
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Evart, MI 49631
231 734-4433
231 734-3681

Energex American, Inc
Dave Fetzer
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800 373-5538 x 317
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FAE USA, Inc
Francisco Rosales
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Flowery Branch GA
770-407-2014
770-338-4508
marketing@faeusa.com

Foster F. Wineland, Inc.
Chris Swindell
2519 Cove Mountain Road, P O Box 227
Martinsburg, PA 16662
814 793-4292
814 793-4582
cswindell@ffwinelandinc.com

George Kahler Sales, LLC
Jeff Kahler
4833 Rome New London Road
Rome, NY 13440
315-336-3825
jmk371xp@GMAIL.com
Timber 2011 Exhibitors List

Glatfelter Pulp Wood Company
Scott Kurtzman
228 South Main Street
Spring Grove, PA 17362
717-225-4711
717-225-2872
scott.kurtzman@glatfelter.com

Golden Rule Equipment
John Alspough
401 Woleber Road
Myerstown, PA 17067
717 933-4007
717 933-4022
golenruleequipment@verizon.net

Hall's Safety Equipment Corp
Jim Hall
P O Box 230
Grove City, PA 16127
724 679-7202
724 458-0592

Hermance Machine Company
Jim Wool
178 Campbell Street
Williamsport, PA 17701
570-326-9156
570-326-0131
jwool@hermance.com

Highway Equipment & Supply Co.
Henry Sorgen
122 Fritz Road
Lock Haven, PA 17745
570 769-1070
570 769-1071
sorgen@hwyequip.com

Hubler Brothers, Inc.
Keith Billotte / Kevin Billotte
P O Box 1319
Clearfield, PA 16830
814 765-7400
814 765-6090
ksbillotte@yahoo.com

Hud-son Forest Equipment Inc
Eric Hertel
P O Box 345 8187 State Route 2
Baneveld, NY 13304
800 765-7297
315 896-2627
eric@hud-son.com

Hy-Tech Mushroom Compost, Inc.
Lisa Van Houten
P.O. Box 390
West Grove, PA 19390
610-331-1849
610-869-2937
Lisa@hytechmushroom.com

Interpack Systems, Inc.
Roland Henry
5215 Simpson Ferry Road
Mechanicsburg, PA 17050
717 796-6000
717 796-6002
interpack@interpackusa.com

Keystone Wood Products Assoc.
David Whitten/Michelle McManus
301 Chestnut Street Suite 102
Harrisburg, PA 17101
717 901-0420
717 901-0360
info@keystonewoodpa.org

Kline's Equip Co. Inc
Jim Kline
2774 Geryville Pike
Pennsburg, PA 18073
215 679-6726
215 679-6373
millsupplies@yahoo.com

L. C. Whitford Equipment Co., Inc.
Bruce G. Straight
P.O. Box 663
Wellsville, NY 14895
585 593-2741 x 37
585 593-4569
bstraight@lcwhitford.com

Lancaster Farming
John Betz
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Ephrata, PA 17522
717 71-4411
717 733-6058
jbetz.eph@lnpnews.com

Lawn Equipment Parts Company
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Marietta, PA 17547
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203 944-5642
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PA DCNR Bureau of Forestry
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PA Dept. of Agriculture
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717 789-5643
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PA Forest Products Association
Paul Lyskava / Michelle McManus
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Harrisburg, PA 17101
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717 901-0360
pfpa@paforestproducts.org

PA Game Commission - Jersey Shore Office
Frank Chubon
P O Box 5038
Jersey Shore, PA 17740
570 398-4744 X 312
570 398-1632
FCHUBON@STATE.PA.US

PA Hardwoods Development Council
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717 705-0663
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PA Sustainable Forestry Initiative
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570 731-4269
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Payeur Distributions Inc.
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Penn State Renewable And Alternative Energy
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PSU School of Forest Resources
Ellen Manno
114 Forest Resources Building
University Park, PA 16802
814 863-0362
814 865-3725
exr2@psu.edu
Energex American, Inc.
Pellets Express TM

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- Energy Independence!

WHY BUY BULK PELLET FUEL?
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- Storage Options
- No More Plastic Bags to Dispose

STOP BY OUR BOOTH AT THE 2011 PA TIMBER SHOW ON JUNE 3 & 4!
Ag Progress Days Site – 9 mi SW of State College,

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  Protection For Your Company’s Image
- **Shade-Dri®**
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- View displays on ag and renewable energy, water quality, and agricultural education and careers
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- Experience our unique Equine Learning Center programs and demonstrations

Penn State is committed to affirmative action, equal opportunity, and the diversity of its workforce.

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Forest Products Credit by AgChoice FC’s team of Forest Products lenders understands the day-to-day management of your operations, the latest techniques and technology in the industry and standard operating procedures. They are an added-value resource, focusing all of their time on developing the most effective financial management strategies for Forest Products customers.

Forest Products Credit by AgChoice FC offers a variety of loans and leases to finance all segments of the Forest Products industry from tree to table and all sectors in between. If you are looking to purchase a log skidder or truck or need a line of credit to purchase standing timber - then you need a lender who understands the timber industry.

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Knowing you makes the difference.