



# Modeling the National Beef Supply Chain

Leading a multi-institutional, interdisciplinary collaboration

Elaine Hill and Nicole Tichenor

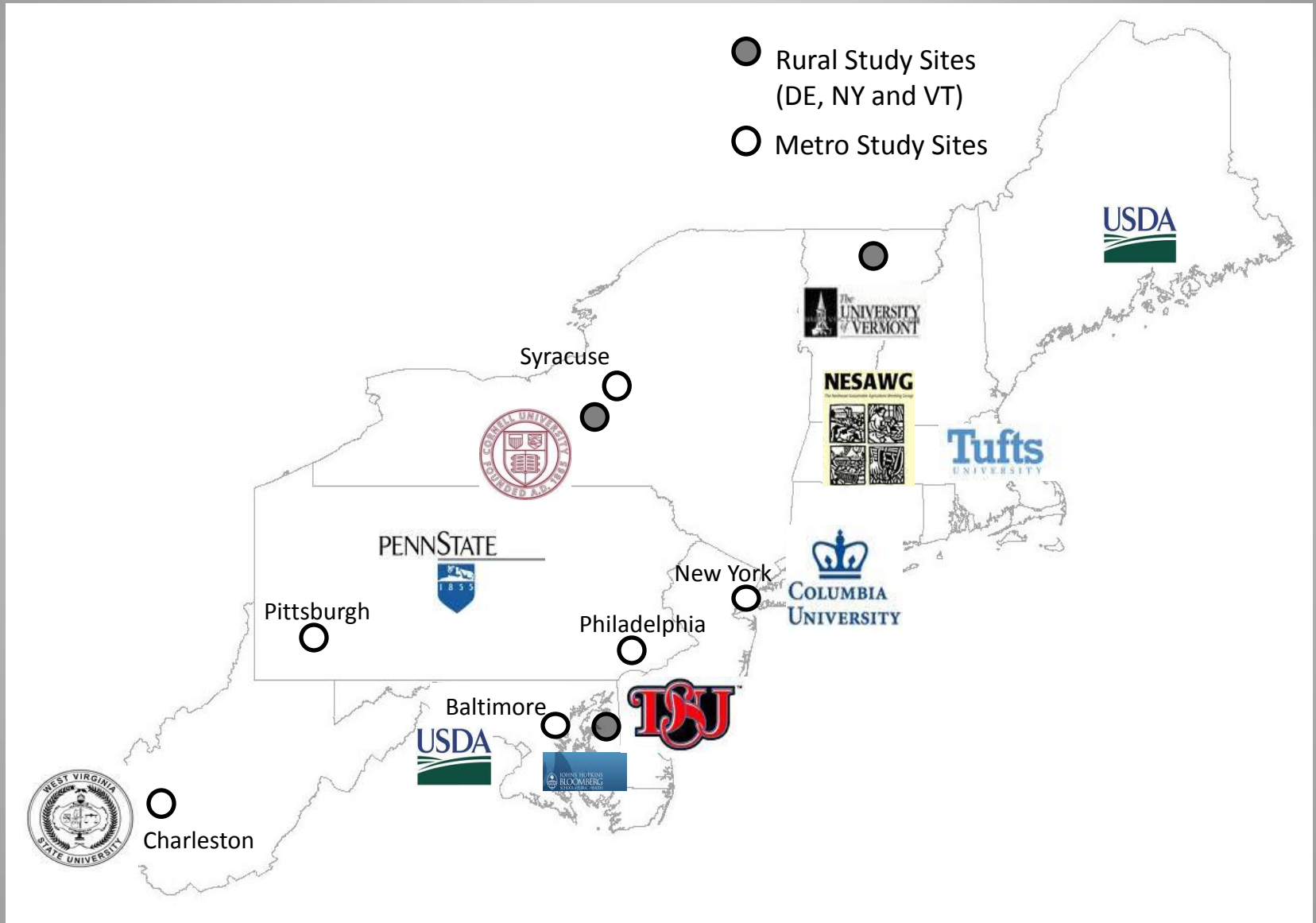
# Where we're headed

- Larger project overview
- Formative research
- Team Beef
- Model
- Challenges
- Next steps

# The EFNSE Project

- Enhancing Food Security in the Northeast through Sustainable Regional Food Systems
- 5 year NIFA-AFRI grant
- Teams
  - CONS
  - EDUC
  - **DIST**
  - OUTR
  - **PROD**
  - SCHEMO

# EFSNE Project Sites and Collaborating Institutions



# Market Basket Approach

- Low-income consumption and regional availability



# Connecting PROD and DIST

- Identify production centers for market basket commodities
- Beef is special...



...in many ways



# Enter Team Beef

- Elaine Hill and Miguel Gomez



Cornell University  
Charles H. Dyson School of  
Applied Economics and Management

- Nicole Tichenor and Tim Griffin



**Tufts**  
UNIVERSITY

Gerald J. and Dorothy R.  
Friedman School of  
Nutrition Science and Policy

- Leveraging disciplinary expertise of DIST and PROD teams



# Team Objectives

- Year 3
  - Literature review
  - Cross-project dialogue about model flexibility and linkages
  - Compile data
  - Begin model development
- Year 4
  - Finish model
  - Prepare manuscript



# How We Operate

- Conference calls
  - Duo
  - Team Beef
  - Greater project team
- Modeling and writing “retreats”
- Assistance from other Tufts and Cornell students
- Dropbox

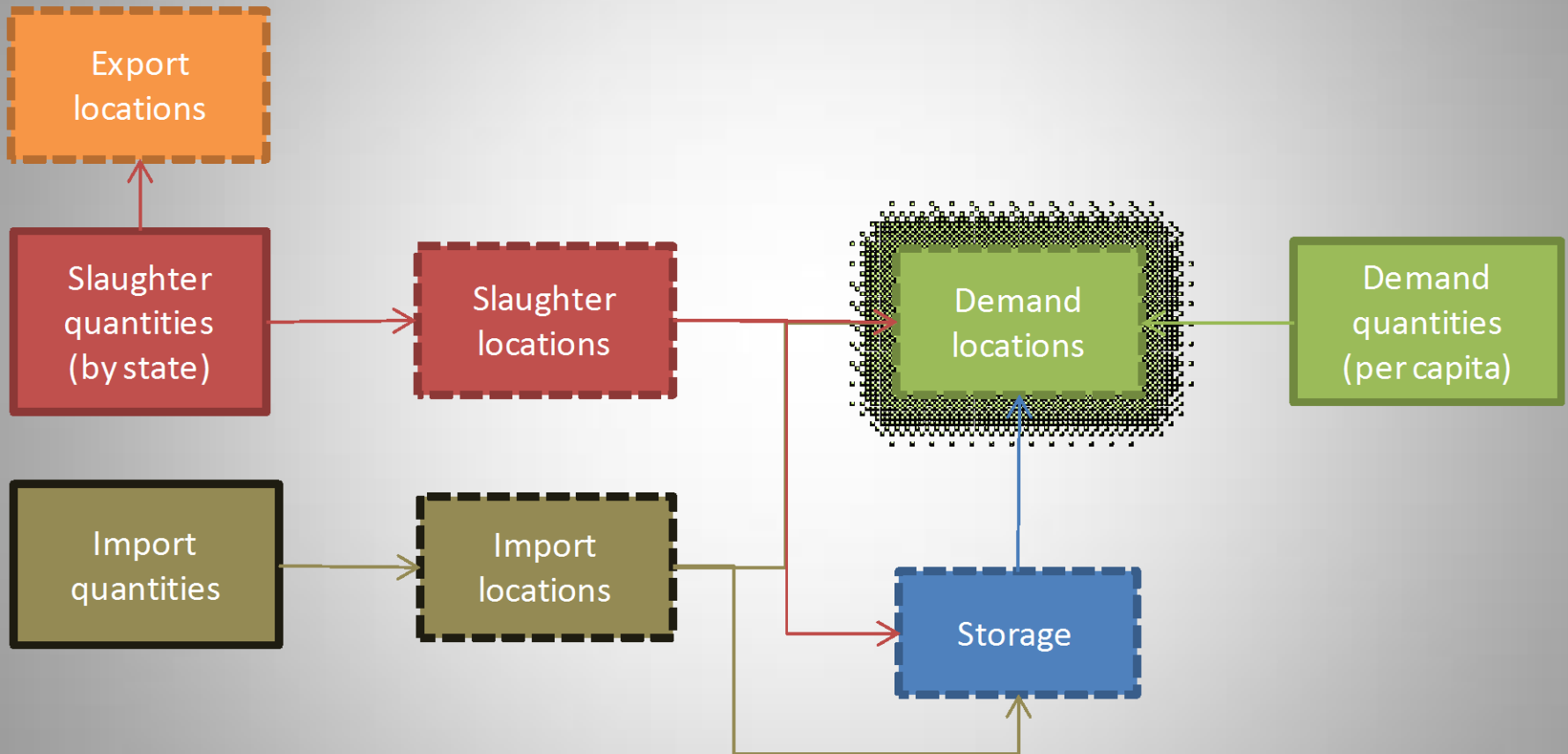
# Methods

- Building supply chain optimization model
  - National scale, county-level resolution
  - Objective function minimizes costs
  - Excel, Stata and GAMS
  - Differentiated products
- Running baseline and scenario simulations
  - GAMS

# Datasets

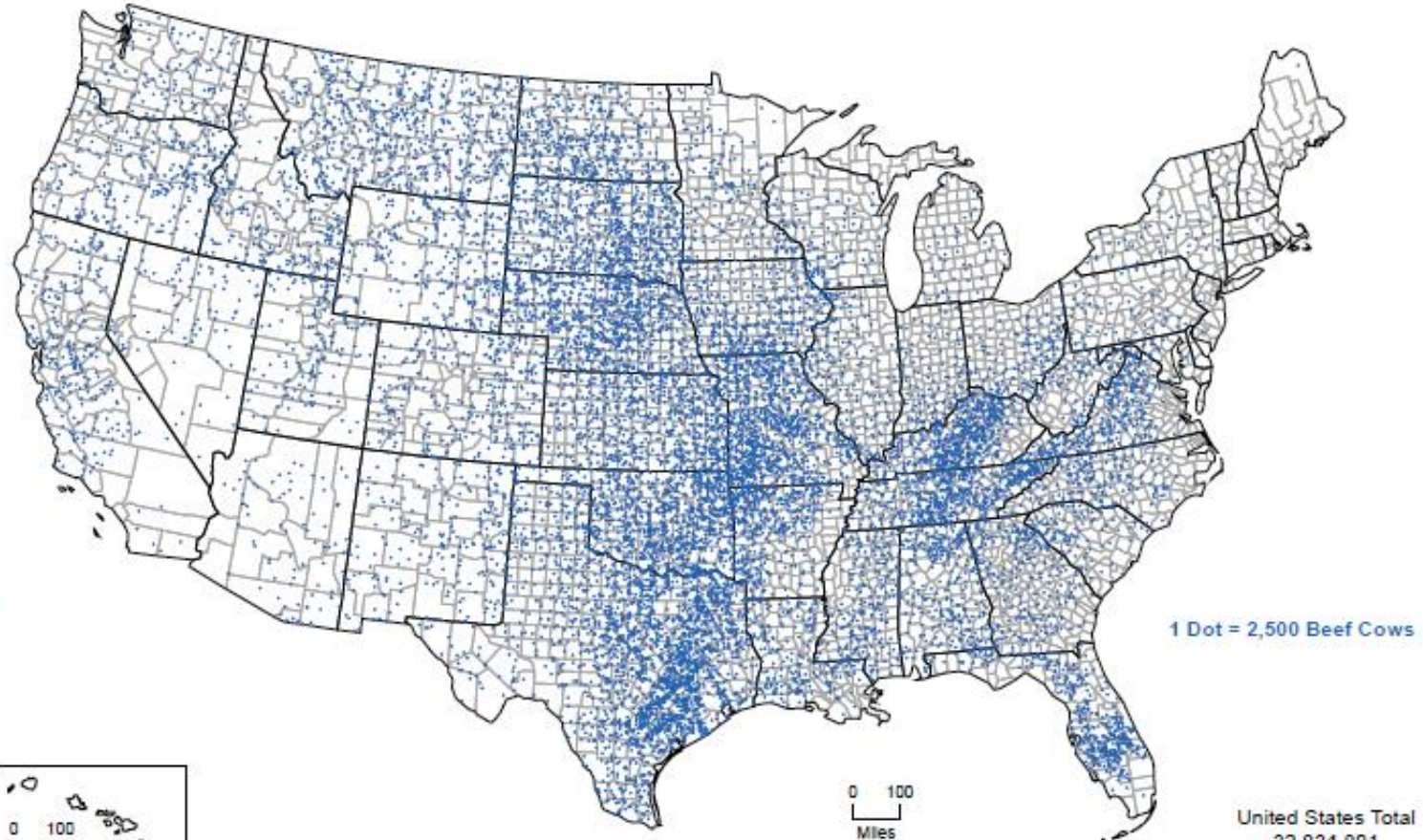
- Supply and sales of cattle
  - USDA NASS
- Slaughter
  - USDA NASS, USDA APHIS, CBP, publicly-available data from firms
- Imports/Exports/Storage
  - USDA ERS
- Demand
  - USDA ERS, American Meat Institute

# Starter Model



## Beef Cows - Inventory: 2007

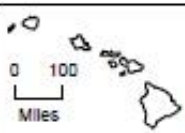
0 200  
Miles



1 Dot = 2,500 Beef Cows

United States Total  
32,834,801

0 100  
Miles

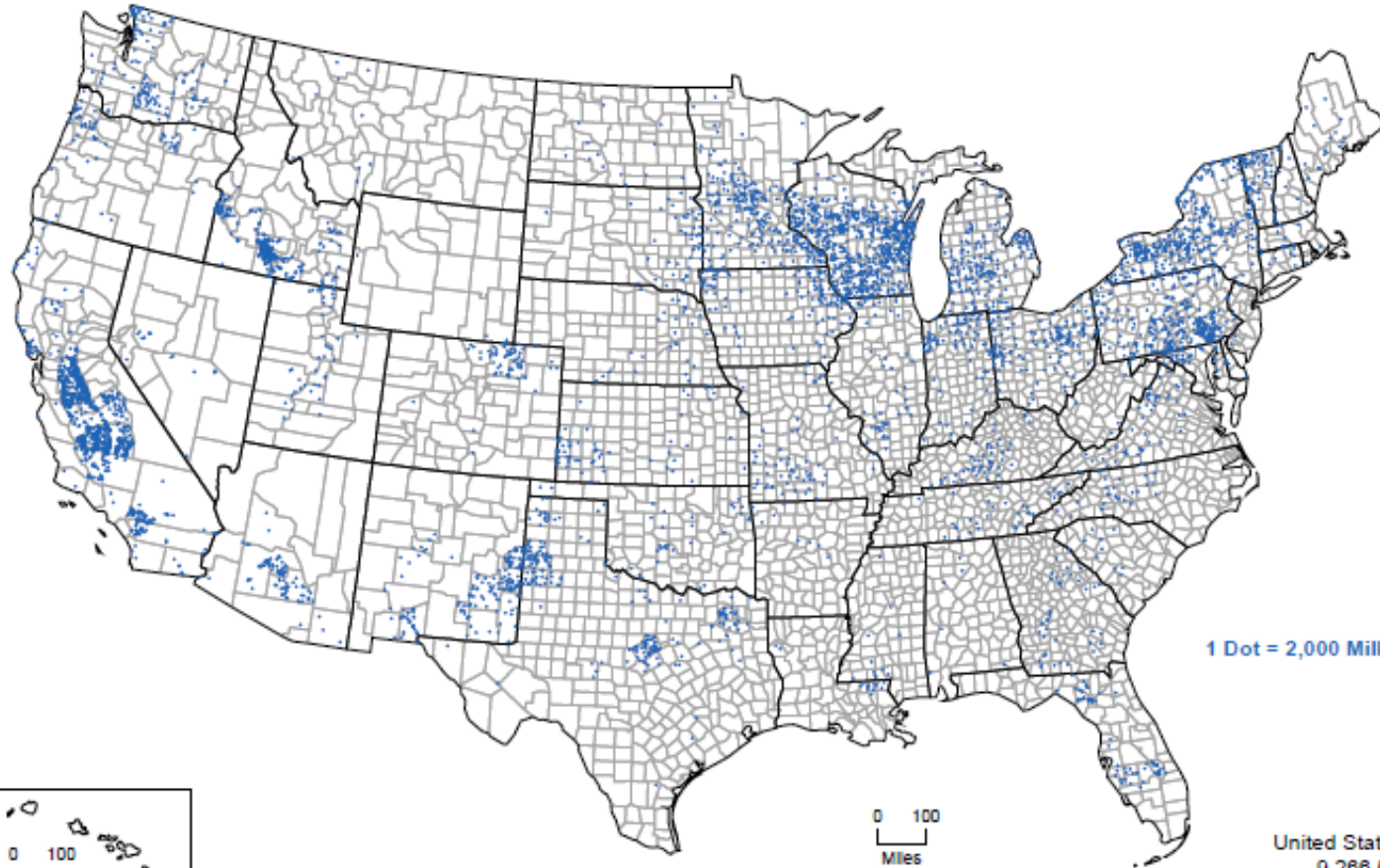


07-M145  
U.S. Department of Agriculture, National Agricultural Statistics Service

0 200  
Miles



## Milk Cows - Inventory: 2007



1 Dot = 2,000 Milk Cows

0 100  
Miles

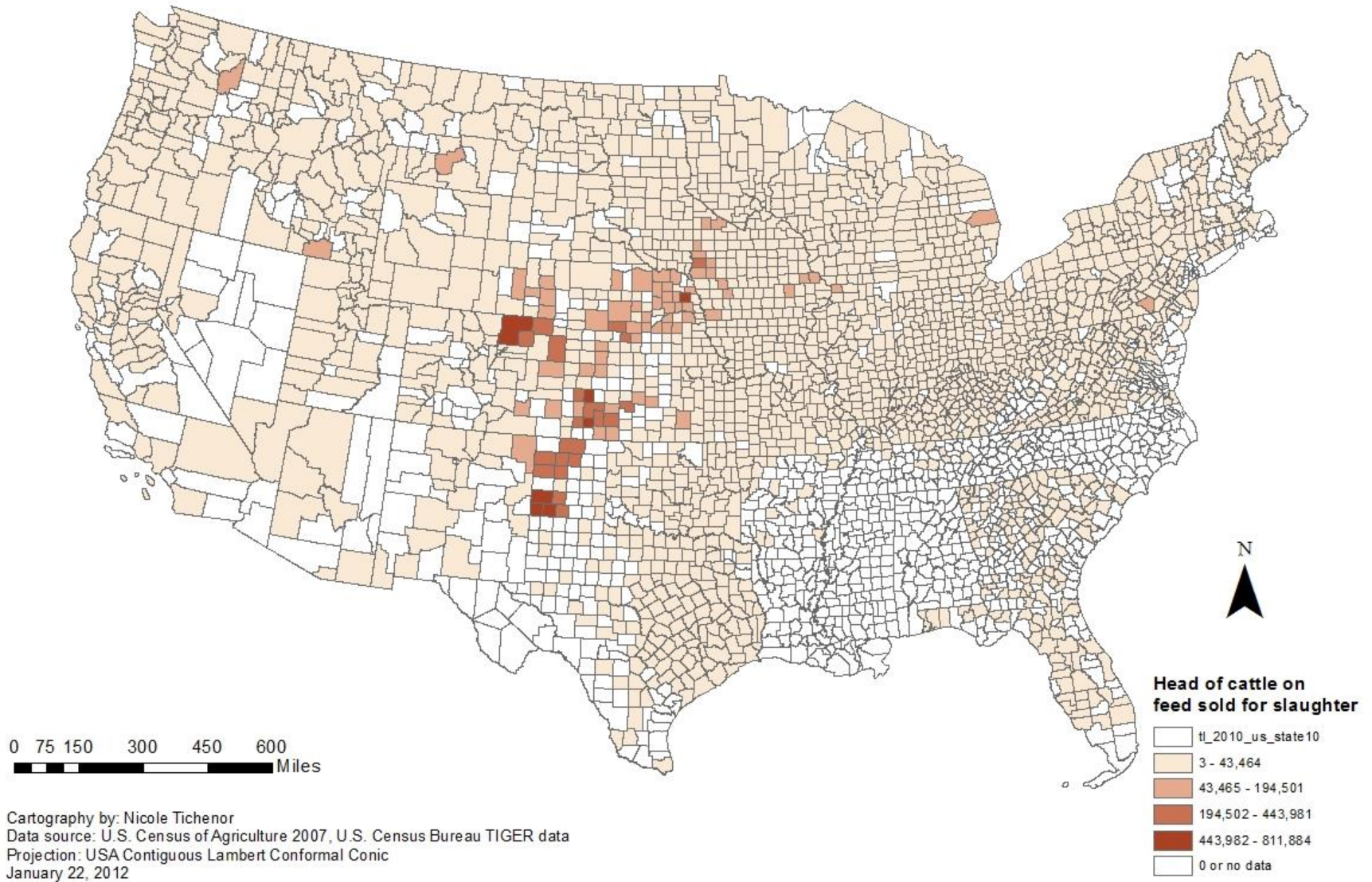


0 100  
Miles

United States Total  
9,286,574

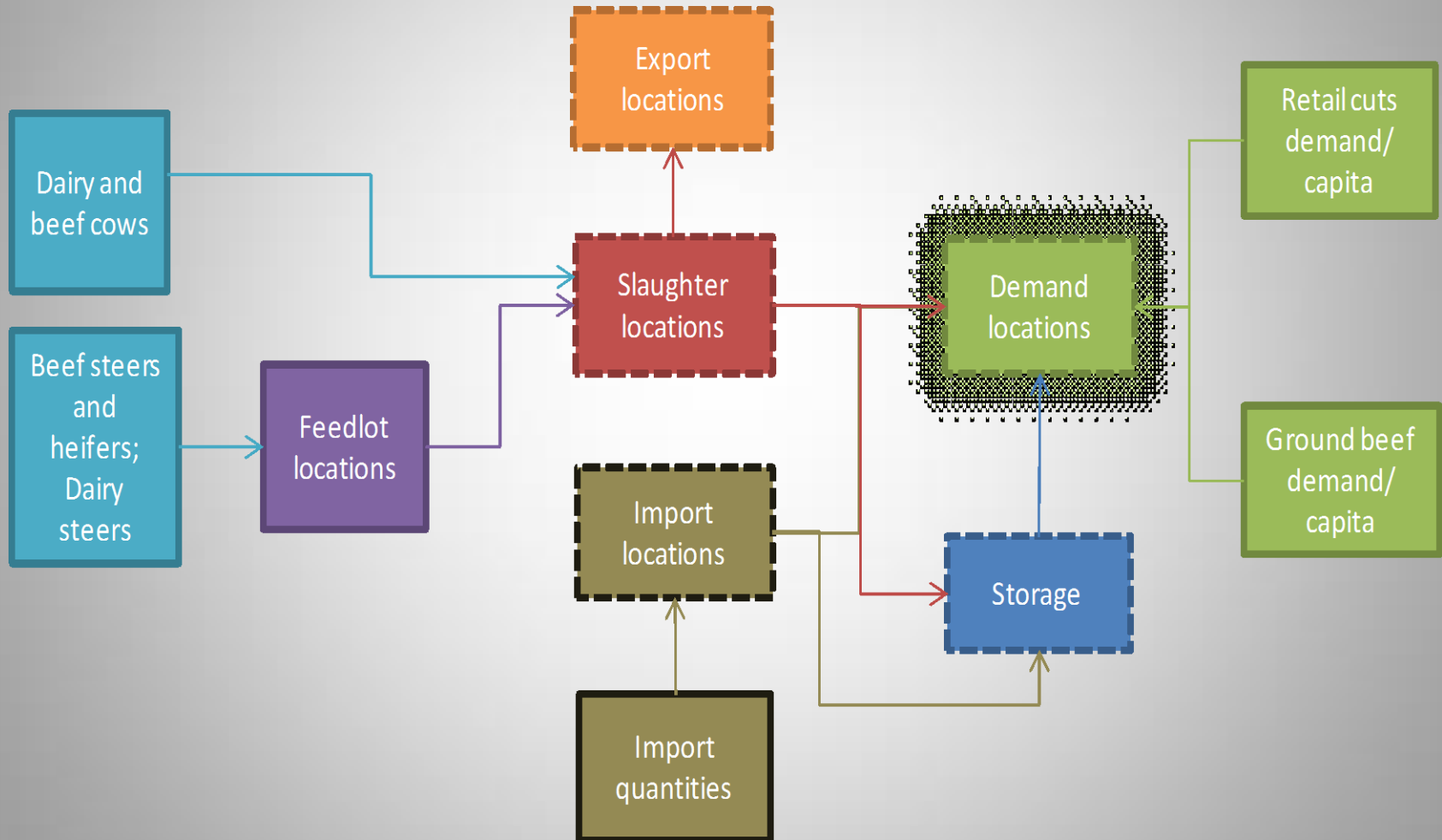
07-M140  
U.S. Department of Agriculture, National Agricultural Statistics Service

# Sales of Cattle on Feed for Slaughter by U.S. County, 2007

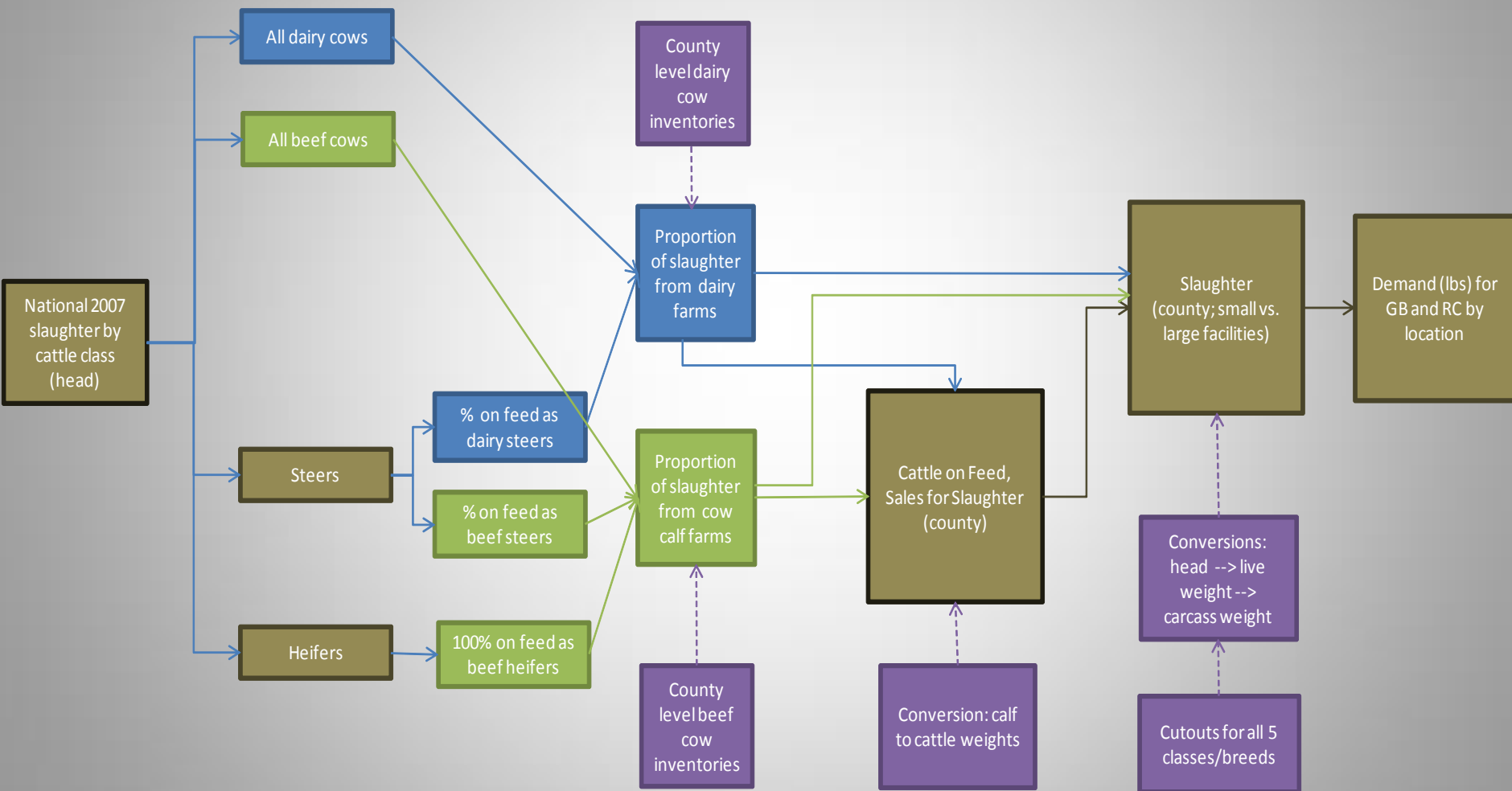




# Expanded Model



# Data Flow



Notes: Bulls omitted. All fed heifers are beef heifers.

# Supply Nodes

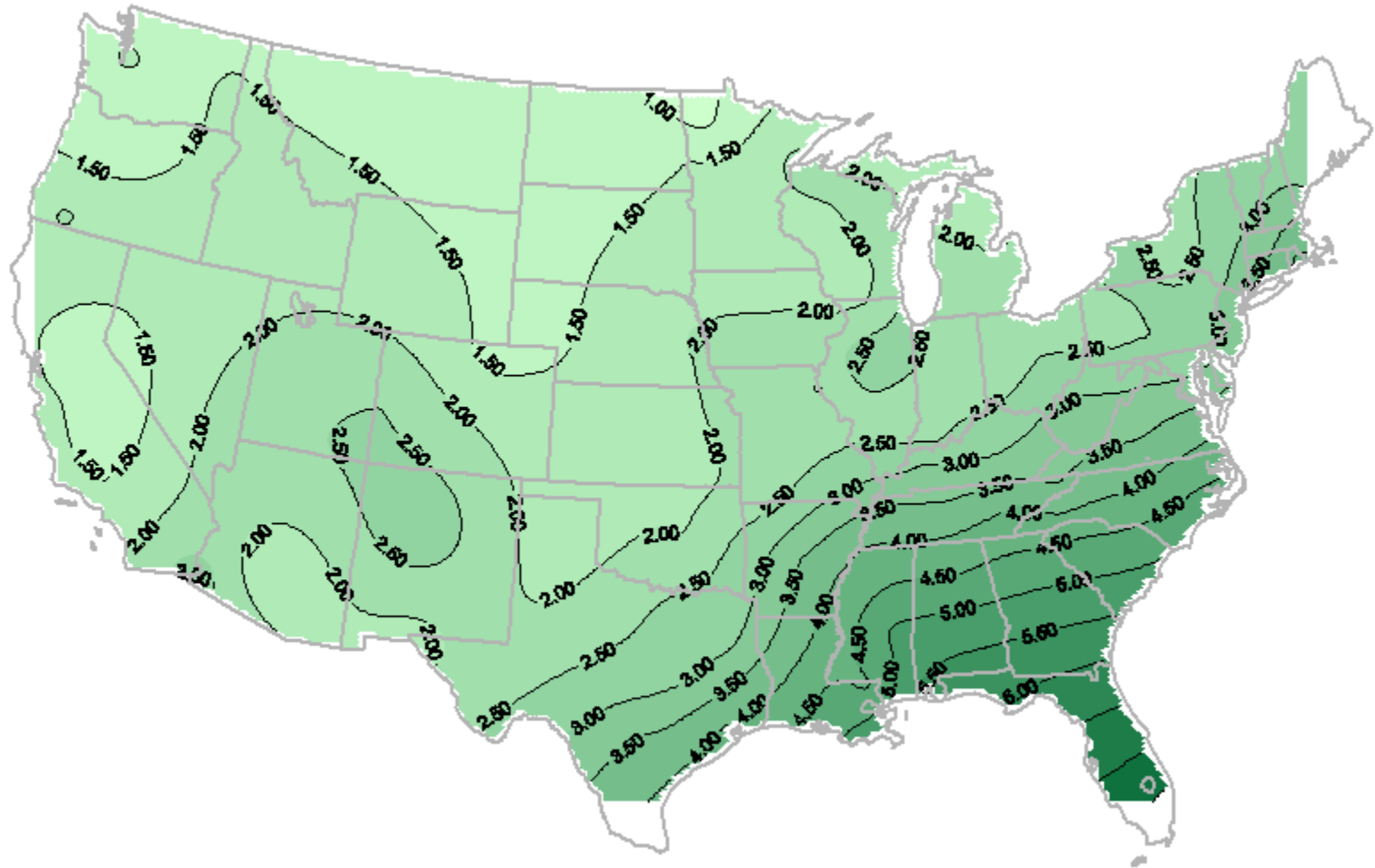


# Demand Nodes



# Example Output

Fluid Milk Shadow Price, Scenario 5, May 2006 Data



# Scenario Analysis

- Increasing supply from dairy operations
  - Greek yogurt
  - Climate change
- Changing seasonality of calving
- Slaughter vs. fuel efficiency
- Expanding capacity of slaughter and processing in the Northeast

# Building a model from scratch

- How would you start?
- Defined demand by population centers
  - Per capita beef consumption \* county level population
- Supply
  - No origins for slaughtered cattle
  - Calculate county proportions from inventory data and assign national slaughter by cattle class to county

# Building a model from scratch

- How do you convert head to lbs?
- Head → live weight at slaughter → carcass weight → retail cuts + GB + inedible
  - For 5 breeds/classes...



# Other Challenges

- Integrating supply from dairy
- Culling vs. feeding
- Multi-product supply chain
- Slaughter and economies of scale
- Transport costs
- Balancing
- Seasonality
- Production cycles

# Going Forward

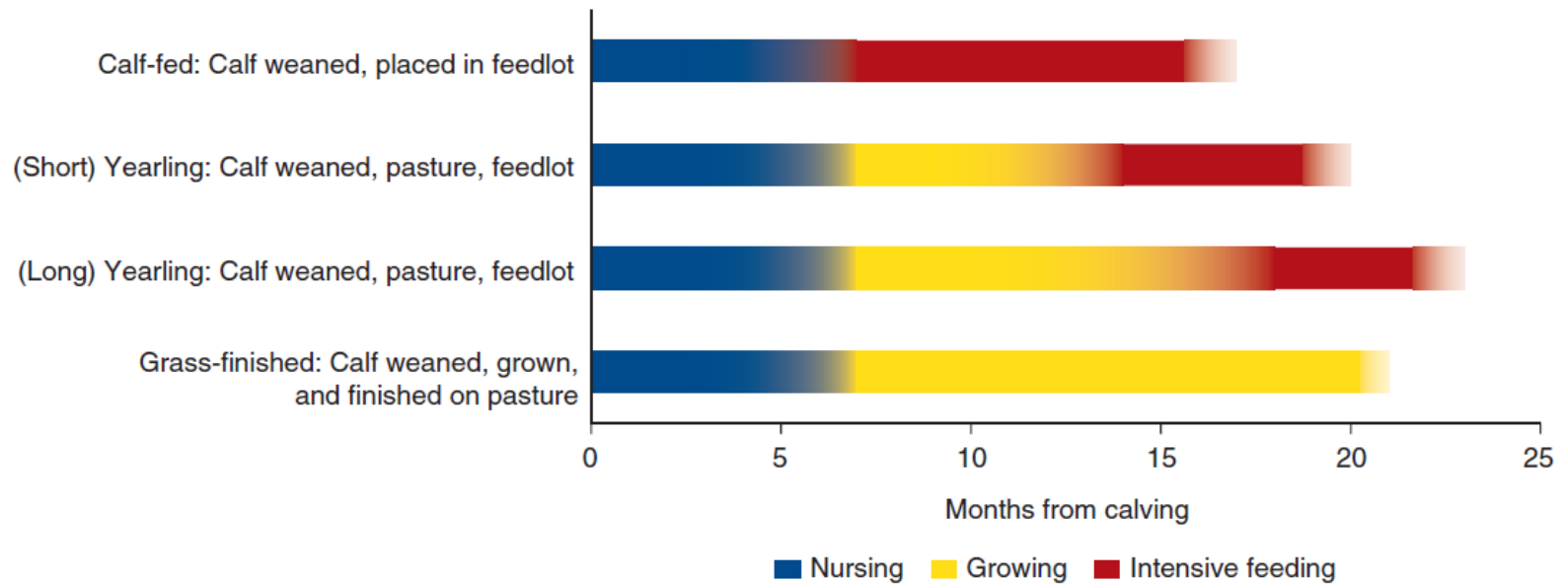
- Finishing expanded model
- Adding precision
  - Consumption, costs, slaughter capacity
- Drafting baseline manuscript
- Conducting scenario analyses

Questions?



Figure 1

**Production-cycle timelines for grass-finished versus conventional grain-fed beef production<sup>1</sup>**



Source: USDA, Economic Research Service.

Source: Mathews and Johnson, 2013.